

n° 015/2003 - SEPTEMBER 2002

TO ALL OUR CUSTOMERS

1. NEW DOMESTIC MODULAR ACCESSORIES

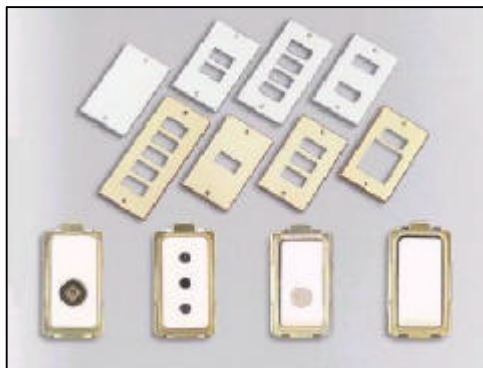
For the first time in the market of parts and systems for home electric installations,

SCAME

introduces a new range of home control fixtures and outlets so to create a complete system designed to match any home and service sector requirement: UNIVEL Series.

The range of products for domestic systems is made up of a system of modular accessories, outlets, switches, push buttons and recessed controls for 83.5-mm inter-axe boxes. The Range shows interesting technical features and look, switch covering-plates with soft or charming outlines; plates in the bright version with, therefore, dominant and incisive features or in the rubber or velvet-like version with some softer look.

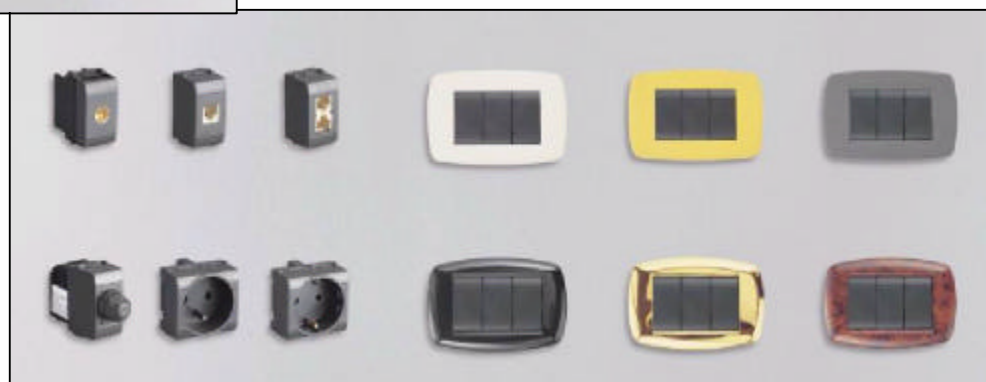
It is characterised by 2 ranges: BASIC and EVOLUTION



BASIC Series

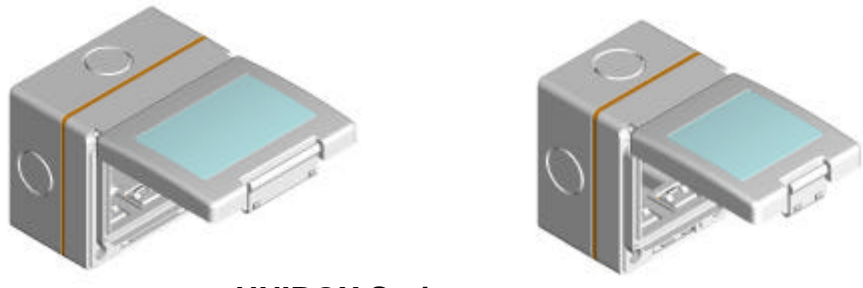


EVOLUTION Series



n° 015/2003 - SEPTEMBER 2002

To make the offer complete, the recessed product range goes with wall products: Range UNIBOX – IP40 and IP55 wall switch holders – for EVOLUTION and BASIC range switches.



UNIBOX Series

So to make the knowledge of the new range easier at your Customers', these items are available to you:

- A 30-page catalogue with pictures, translated into English, French and Spanish;
- sample-kit with carton cover containing the frame with its switches (see the attached picture);
- sample bag in thermoplastic material for wholesalers. It shows the choice of the several covering plates (see the attached picture). Limited quantity is only available.

So to test these new fixtures easily, we offer you some special conditions that you can talk about with our area manager in case of purchase.

We hereby attach a form that you are only required to fill in case you want to receive promotional materials (check the corresponding box) specifying quantities. Please, send the form properly completed by fax or e-mail.



Sample-Kit
(in carton)



Sample Bag
(quantities available are limited)

n° 015/2003 - SEPTEMBER 2002

2. NEW PG & METRIC PITCH CABLE GLAND

A product having innovative technical features replaces the range of 805.334x cable glands.

PG pitch and **METRIC** pitch versions are manufactured. METRIC-pitch versions are in compliance with the EN 50262 standard.

RANGE

The new product is made in two ranges:

- LIGHT: RAL7035 grey techno-polymer (light grey)
- HEAVY DUTY: RAL7004 grey techno-polymer (dark grey)

TYPES OF THREAD

PG-pitch version: PG 7-9-11-13,5-16-21-29-36-42-48

METRIC-pitch version: M12-M16-M20-M25-M32-M40-M50-M63

DEGREES OF PROTECTION

LIGHT: IP66 (with no gasket, as provided)

HEAVY DUTY: IP66 (with no gasket, as provided)

IP68 1 bar (with gasket, to be ordered separately)

GLOW-WIRE TEST

LIGHT and HEAVY DUTY: 750°C

WORKING TEMPERATURE

-LIGHT: -5°C to +60°C

-HEAVY DUTY: -20°C to +80°C

TECHNICAL FEATURES

End-washers for a better cable seal.

Unscrewing device against vibrations.

Closing torques and (min and max) declared diameters of cable.

Type-A anchoring (EN 50262) against traction and torsion.



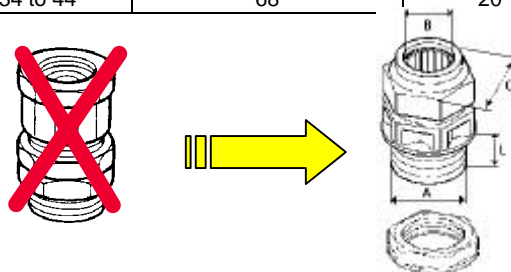
	Cable Diameter (mm)								
	Up to 4	4 - 8	8 - 11	11 - 16	16 - 23	23 - 31	31 - 43	43 - 55	more than 55
Type-A anchoring (N)	-	30	42	55	70	80	90	100	115

Loads for traction test taken from EN 50262

Diameters of usable cable (mm)

	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31	32	33	34	35	36	37	38	39	40	41	42	43	44																
M12x1,5																																																										
PG7																																																										
M16x1,5																																																										
PG9																																																										
PG11																																																										
M20																																																										
PG13,5																																																										
PG16																																																										
M25x1,5																																																										
PG21																																																										
M32x1,5																																																										
PG29																																																										
M40x1,5																																																										
PG36																																																										
M50x1,5																																																										
PG42																																																										
M63x1,5																																																										
PG48																																																										

	A Mounting hole (mm)	B For cables (mm)	C Wrench for tightening (mm)	L Thread length (mm)	Tightening Torque (Nm)	
					Nut	Body
PG7	13	3 to 6	15	9,5	2,5	2,5
PG9	16	4 to 8	19	9,5	4	2,5
PG11	19	5 to 10	22	10	5,5	5
PG13,5	21	7 to 12	24	12	6	5
PG16	23	10 to 14	27	12	6	5,5
PG21	29	13 to 18	33	14	9	7
PG29	37,5	18 to 25	42	15	14	10
PG36	47,5	22 to 32	53	17,5	15	12,5
PG42	54,5	30 to 38	60	19	15	12,5
PG48	60	34 to 44	68	20	15	12,5



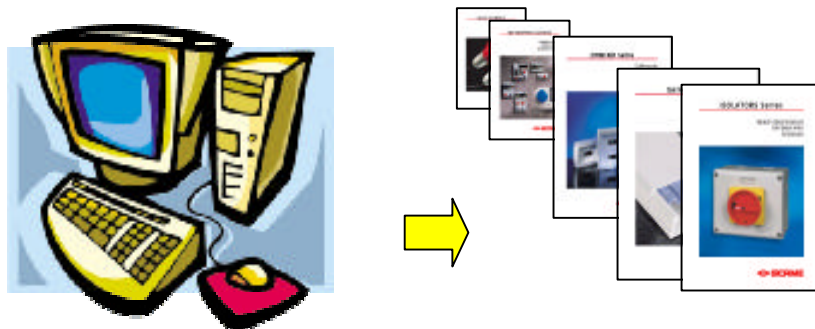
M12x1,5	12	3 to 6	15	9,5	2,5	2,5
M16x1,5	16	4 to 8	19	9,5	4	2,5
M20x1,5	20	7 to 12	24	12	6	5
M25x1,5	25	13 to 18	33	14	9	5,5
M32x1,5	32	18 to 25	42	15	14	7
M40x1,5	40	22 to 32	53	17,5	15	11,5
M50x1,5	50	30 to 38	60	19	15	11,5
M63x1,5	63	34 to 44	68	14	15	11,5

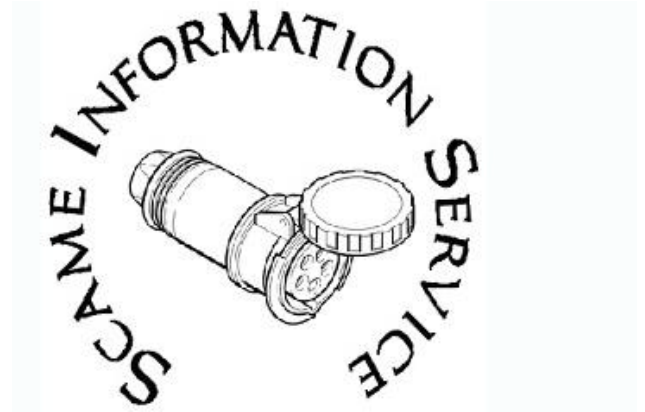
		Cable Gland				Threaded Nuts				Gaskets	
		LIGHT		HEAVY DUTY		LIGHT		HEAVY DUTY			
		Code	Pack	Code	Pack	Code	Pack	Code	Pack	Code	Pack
PG PITCH	PG7	805.3340	50/600	805.3350	50/600	805.3360	100/1000	805.3370	100/1000	805.3390	100/1000
	PG9	805.3341	50/600	805.3351	50/600	805.3341	100/1000	805.3371	100/1000	805.3391	100/1000
	PG11	805.3342	25/500	805.3352	25/500	805.3362	100/1000	805.3372	100/1000	805.3392	100/1000
	PG13,5	805.3343	25/500	805.3353	25/500	805.3363	100/1000	805.3373	100/1000	805.3393	100/1000
	PG16	805.3344	25/300	805.3354	25/300	805.3364	100/1000	805.3374	100/1000	805.3394	100/1000
	PG21	805.3345	25/400	805.3355	25/400	805.3365	100/1000	805.3375	100/1000	805.3395	100/1000
	PG29	805.3346	25/350	805.3356	25/350	805.3366	50/500	805.3376	50/500	805.3396	50/500
	PG36	805.3347	10/140	805.3357	10/140	805.3367	50/500	805.3377	50/500	805.3397	50/500
	PG42	805.3348	10/100	805.3358	10/100	805.3368	50/500	805.3378	50/500	805.3398	50/500
PG48	805.3349	10/100	805.3359	10/100	805.3369	50/500	805.3379	50/500	805.3399	50/500	
METRUC PITCH	M12x1,5	805.5412	50/600	805.5512	50/600	805.5612	100/1000	805.5712	100/1000	805.5912	100/1000
	M16x1,5	805.5416	50/600	805.5516	50/600	805.5616	100/1000	805.5716	100/1000	805.5916	100/1000
	M20x1,5	805.5420	25/500	805.5520	25/500	805.5620	100/1000	805.5720	100/1000	805.5920	100/1000
	M25x1,5	805.5425	25/400	805.5525	25/400	805.5625	100/1000	805.5725	100/1000	805.5925	100/1000
	M32x1,5	805.5432	25/350	805.5532	25/350	805.5632	50/500	805.5732	50/500	805.5932	50/500
	M40x1,5	805.5440	10/140	805.5540	10/140	805.5640	50/500	805.5740	50/500	805.5940	50/500
	M50x1,5	805.5450	10/100	805.5550	10/100	805.5650	50/500	805.5750	50/500	805.5950	50/500
M63x1,5	805.5463	10/100	805.5563	10/100	805.5663	50/500	805.5763	50/500	805.5963	50/500	

3. NEWS: SCAME ISSUES MAY BE NOW DOWNLOADED

PDF formats of all SCAME catalogues and publications are now available (in different languages).

PDF formats can be downloaded from web site <http://www.scame.com/it/prodotto/doc.htm>





n° 015/2003 - SEPTEMBER 2002

MARKET RESEARCH

- RECESSED DOMINO IP40 EXCHANGE FOR WALLS IN PLASTERBOARD

- DISCONNECTOR - HOME OUTLET COMBINED UNIT

Considering the possible improvement of the offered range and so to evaluate a possible creation of it, please answer all questions included in the two attachments and send them back to SCAME.

They refer to:

- a version of exchanges designed for being recessed in plasterboard walls;
- disconnector – home outlet combined unit;

We tank all people that will answer our questions. Your precious help will make our products more and more suitable for your market.

Tanks for cooperating.

SCAME PARRE SPA
EXPORT DEPT.



n° 015/2003 - SEPTEMBER 2002

FORM FOR HOME-PRODUCT RANGE PROMOTIONAL MATERIALS

Send by **fax** to this number: **+39 035 703122**
or **e-mail** to this address: **katiamarinoni@scame.com**

Yes, I want to receive the promotional material

Number catalogue/s in

English	<input type="radio"/>
French	<input type="radio"/>
Spanish	<input type="radio"/>

Number sample-kit/s (in carton)

Number..... sample bag/s (their availability is limited)

No, I don not want to receive any promotional material due to the reasons below:

.....
.....

I already market these company products:

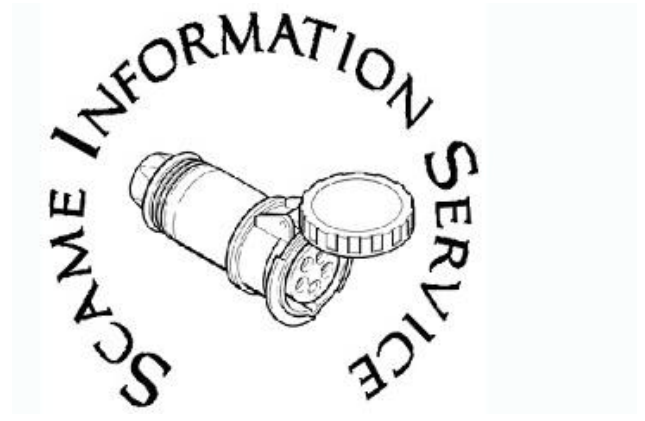
Company Name.....

Date

Signature and Stamp

.....

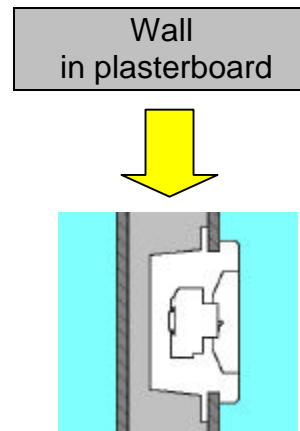
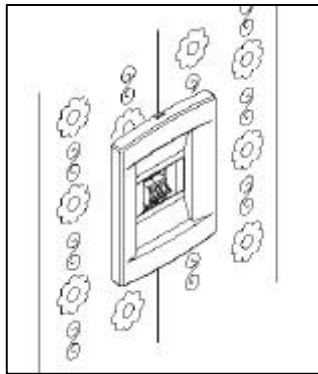
.....



n° 015/2003 - SEPTEMBER 2002

FORM FOR RECESSED EXCHANGES FOR PLASTERBOARD WALLS

Please, re-send to the attention of Mr. Cominelli Fabrizio:
 by **fax** to this number: **+39 035 703122**
 or **e-mail** at this address: **fabriziocominelli@scame.com**



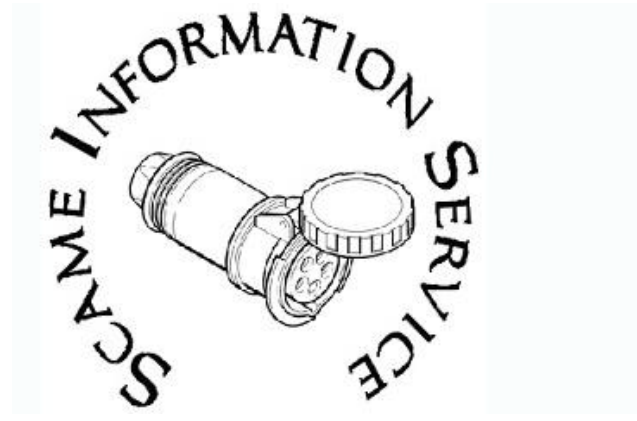
- 1) Is it usual to install recessed exchanges on plasterboard walls in your country?
 YES NO
- 2) Are you able to estimate the market dimension for your Country in piece units sold per year?
 0 to 100 pieces 100 to 1000 pieces
 1000 to 10000 pieces more than 10000 pieces
- 2) And for your Sale Network?
 0 to 100 pieces 100 to 1000 pieces
 1000 to 10000 pieces more than 10000 pieces
- 3) If SCAME had this product range, would you be able to estimate Your Purchases per Year?

Any Comment.....€

Company Name.....

Date

Signature and Sample



n° 015/2003 - SEPTEMBER 2002

FORM FOR DISCONNECTOR – HOME OUTLET COMBINED UNIT

Please, re-send to the attention of Mr. Cominelli Fabrizio:
 by **fax** to this number: **+39 035 703122**
 or **e-mail** at this address: **fabriziocominelli@scame.com**



Disconnecter - BS1363 standard Outlet combined Unit

1) In Your Country, is it usual to install home outlets controlled by disconnectors, such as the one shown in the picture?

YES

NO

2) Are you able to estimate the market dimension for your Country in piece units sold per year?

0 to 100 pieces

100 to 1000 pieces

1000 to 10000 pieces

more than 10000 pieces

2) And for your Sale Network?

0 to 100 pieces

100 to 1000 pieces

1000 to 10000 pieces

more than 10000 pieces

3) If SCAME had this product range, would you be able to estimate Your Purchases per Year?

.....€

4) Can you specify the average purchase price per unit by the wholesaler for this product?

.....€ per piece

Any Comment.....

Company Name.....

Date

Signature and Stamp
