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TO ALL OUR CUSTOMERS

1. **NEW**

For the first time in the Systems and Components for Electrical Installations market

SCAME

introduces a new and revolutionary range of

WADO Series Mini-Trunking

which replaces the current mini-trunking system and is in addition to the already wide range of SCAME trunking-systems production (cable trunking, skirting trunking, floor trunking). This way we have created a complete system, which satisfies any domestic, industrial, and other sector needs.

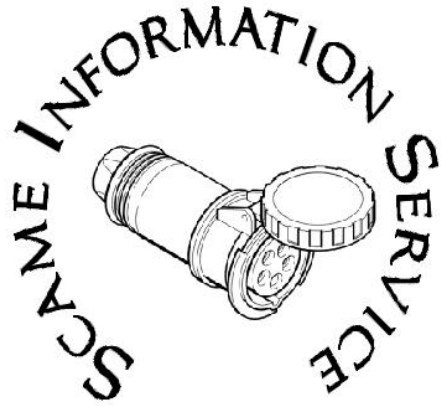
The main **features** of the new mini-trunking series are:

- ✓ A complete range of interconnection accessories;
- ✓ Enclosures for switch and plug frames with distance between the centres of 60 or 83,5 mm;
- ✓ Standard or enveloping lid;
- ✓ 7 different sizes;
- ✓ 2 different colours (white and grey).

The **benefits** from the application point of view make the installation process faster, simpler and less expensive. From the aesthetic point of view this new series makes the installation more pleasing, due to its innovative design.

For your customers' reference we can supply you with:

- ✓ a 20 pages illustrative brochure available in Italian, English, French and Spanish;
- ✓ a sample-kit which contains mini-trunking and basic accessories in order to try assembling the various accessories;
- ✓ a paperboard display unit for wholesalers, where simple systems using WADO Series accessories have been attached (see annexed picture).

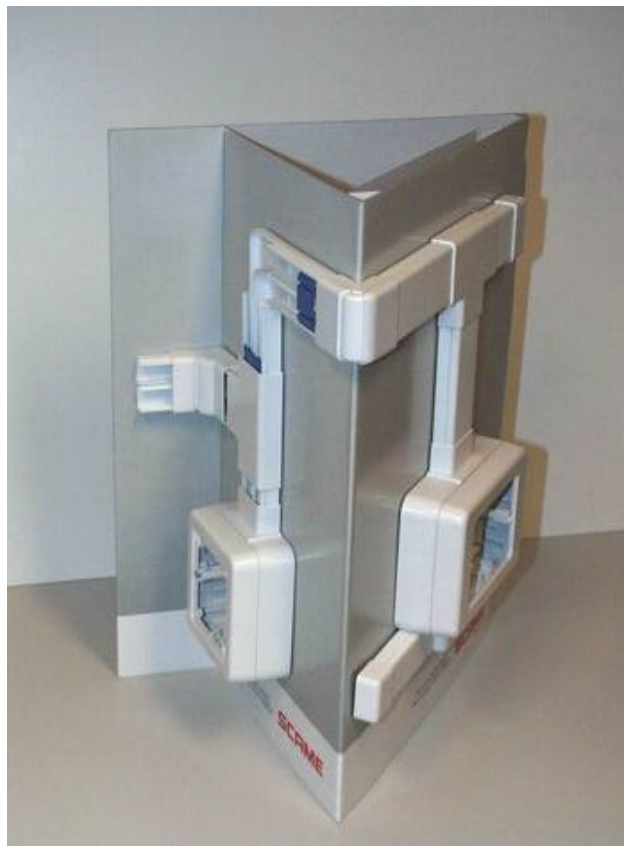


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In order to assist you to try these new products, we offer you special terms, to be discussed with our area manager, to enable you to purchase our mini-trunking.

Please find attached an application form where you should indicate (by marking with an x) if you wish to receive promotional material as well as the quantity. We kindly ask you to send us the above mentioned application form by fax or e-mail.



2. "QUICK CATALOGUE" MODIFICATION: SCHEDULE AT PAGE 79

As regards the modifications you have been advised of in our last SIS No. 12, please find here below the correct schedule for the products belonging to the family 874.


Reference standard: CEI 23-22

- Supplied complete with cover



Standard pitch: 8/12/18mm (▲ 6/8/6mm)

Dimensions (mm)	Slot (h)	Compartments	Colour	Pack qty.	Cat. no. (1m)
25x30	19mm	1	■	100 ▲	•874.2530
25x40	30mm	1	■	100	• 874.2540
25x60	50mm	1	■	70	• 874.2560
25x80	68mm	1	■	56	• 874.2580
40x30	19mm	1	■	80	•874.4030
40x40	30mm	1	■	70 ▲	• 874.4040
40x60	50mm	1	■	56	• 874.4060
40x80	68mm	1	■	40	• 874.4080
60x40	30mm	1	■	50	• 874.6040
60x60	50mm	1	■	32	• 874.6060
60x80	68mm	1	■	24	• 874.6080
80x40	30mm	1	■	40	• 874.8040
80x60	50mm	1	■	28	• 874.8060
80x80	68mm	1	■	20	• 874.8080
100x40	30mm	1	■	28	• 874.0040
100x60	50mm	1	■	20	• 874.0060
100x80	68mm	1	■	16	• 874.0080
120x40	30mm	1	■	24	874.0240
120x60	50mm	1	■	16	874.0260
120x80	68mm	1	■	12	874.0280



Short pitch: 4/6/4mm

Dimensions (mm)	Slot (h)	Compartments	Colour	Pack qty.	Cat. no. (1m)
25x30	19mm	1	■	100	874.R2530
25x40	30mm	1	■	100	874.R2540
25x60	50mm	1	■	70	874.R2560
25x80	68mm	1	■	56	874.R2580
40x30	19mm	1	■	80	874.R4030
40x40	30mm	1	■	70	874.R4040
40x60	50mm	1	■	56	874.R4060
40x80	68mm	1	■	40	874.R4080
60x40	30mm	1	■	50	874.R6040
60x60	50mm	1	■	32	874.R6060
60x80	68mm	1	■	24	874.R6080
80x40	30mm	1	■	40	874.R8040
80x60	50mm	1	■	28	874.R8060
80x80	68mm	1	■	20	874.R8080
100x40	30mm	1	■	28	874.R0040
100x60	50mm	1	■	20	874.R0060
100x80	68mm	1	■	16	874.R0080
120x40	30mm	1	■	24	874.R0240
120x60	50mm	1	■	16	874.R0260
120x80	68mm	1	■	12	874.R0280

3. SMALL ORDERS

We wish to inform you that for invoices lower than € 1.500, you will be charged with an extra amount of **€ 150** as order processing charges.

Best Regards,
SCAME PARRE SPA
EXPORT DEPT.



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APPLICATION FORM FOR PROMOTIONAL MATERIAL RELEVANT TO WADO SERIES

To be sent by fax to the following number: ++39 035 703122
or by e-mail to: katiamarinoni@scame.com

Yes, I wish to receive promotional material

Number illustrative brochures

Number sample-kit

Number paperboard display units

No, I do not wish to receive any kind of promotional material for the following reasons:

.....
.....

I already purchase these products from the company:

Your company name:.....

Date

.....

Signature and Stamp

.....