

TO ALL OUR CUSTOMERS

1) FRANKFURT FAIR - GERMANY

Scame will be at the Light & Building Fair in Frankfurt from 19 to 23 March 2000; Pavilion 8, stand G11. This fair, held for the first time, replaces the famous Hannover fair. We hope to see you in large numbers at our stand.

2) EASYBOX IN METAL (price list no. 38)

Our range of enclosures continues to expand and 4 new versions have been added to the thermoplastic models that we already have. These new versions come in the first 4 sizes and are made of varnished metal and stainless steel. All the accessories fit both the plastic and metal enclosures. The fifth size, in both plastic and metal, is being developed and will be available within the year.

CODE	PRICE	DESCRIPTION
655.970	8.200	Mounting brackets
655.0110	81.200	Base
655.0111	27.100	Plain door
655.0112	47.000	Door with marine window
655.0120	97.700	Base
655.0121	37.800	Plain door
655.0122	73.500	Door with marine window
655.0130	129.900	Base
655.0131	43.300	Plain door
655.0132	93.500	Door with marine window
655.0140	157.900	Base
655.0141	52.700	Plain door
655.0142	109.700	Door with marine window
655.02101	432.800	Base
655.02201	546.900	Base
655.02301	625.600	Base
655.02401	840.000	Base

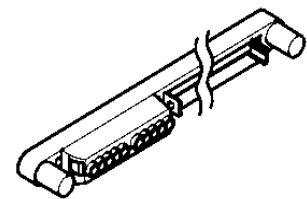
3) NEW PRICE LIST

As a result of the constant rises in the price of petrol we also must increase our prices to cover the rise in the price of plastic. At the moment, the price of crude oil is increasing every day, we hope that it will shortly stabilise so that further increases in industrial costs are avoided. From 1st May 2000 the new price list, no. 39, will be in force, with an average increase of 5%.

4) DOMINO TERMINAL STRIPS (price list no. 38)

These terminal strips - developed to improve the cabling inside our surface mounting Domino consumer units - further enhance the range of IP20 insulated terminal strips already offered. (see page 364 of the English catalogue 2000 - 2001).

CODE	PRICE
654.0359	5.800
654.0360	5.800
654.0361	6.700
654.0362	6.700
654.0363	6.700
654.0364	7.200
654.0349	4.100



5) EUREKA FLUSH MOUNTING SOCKET OUTLETS WITH REDUCED FLANGE 62 X 62 mm

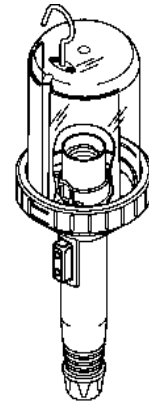
We have improved our range by eliminating the old series, code 420.XXXX and replacing it with the new series, code 422.XXXX as well as producing the water-tight IP67 series.

NEW EUREKA CODE	OLD EUREKA CODE	DESCRIPTION
422.1660/R	420.1660/R	2P+E 16A 110V IP44
422.1663/R	420.1663/R	2P+E 16A 220V IP44
422.1668/R	420.1668/R	2P+E 16A 380V IP44
427.1660/R	non-existent	2P+E 16A 110V IP67
427.1663/R	non-existent	2P+E 16A 220V IP67
427.1668/R	non-existent	2P+E 16A 380V IP67

6) HALE IP65 LAMP (price list no.38)

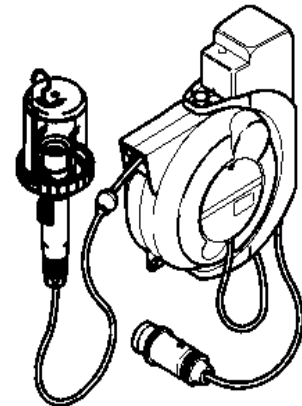
With this product Scame further strengthens its already strong range of products for building sites.

CODE	PRICE
770.400	20.600
770.405	48.500
770.406	63.400
770.409	46.200
770.410	61.200



7) AUTOROLLER CABLE REEL

This product has been modified, the yellow handle has been removed.
Code 751.8210 is replaced by 751.9210. The transformer will be valid for 12 and 24V.



Thank you for your time.

Warm regards,

SCAME PARRE SPA
EXPORT DEPT.